On May 21, 2011, organized, and led by Sicco Santema and Jeroen van de Rijt, a W117 committee meeting was held with many of the W117 members and guests who are involved with using the performance information based best value PIPS system in the Netherlands. The meeting was hosted by Ballast Nedam, one of the largest contractors in the Netherlands and their visionary procurement guru, Guido Koreman.

The meeting was the largest W117 meeting ever in The Netherlands, which shows the growing interest in BVP/PIPS. The attendees are listed in Attachment 1, and the agenda was as follows:
- Introduction by Jeroen van de Rijt
- Presentation by W117 Coordinator Dean Kashiwagi
- Closure by Jeroen van de Rijt and informal discussion with meeting participants
- Lunch and discussion

Many of the well known procurement gurus were in attendance including Andre Doree of Twente University, noted NEVI procurement professor Jan Telgen, Wiebe Witteveen and Carlita Vis (both Rijkswaterstaat visionaries) and other best value PIPS participants. Van de Rijt did an outstanding job of getting key individuals together throughout the week.

Issues that were addressed included:
- Latest updates from the U.S. in implementing best value PIPS.
- The description in the W117 journal of the Dutch implementation of best value PIPS.
- History and update of efforts
- The possibility of NEVI (Dutch professional procurement organization) getting involved in education of best value PIPS.
- Lessons learned.
- Second Dutch publication by Sicco and Jeroen on best value PIPS titled “PRESTATIEINKOOP” is introduced.

The activities of the week of the committee included:
- Best value PIPS presentation to potential users and vendors
- Presentation to various groups at the Rijkswaterstaat, including directors meeting, engineering groups, and kickoff meeting to one of the latest projects
- Presentation to Contractors hosted by NEVI and Scenter, and meeting with new NEVI educational director

Dutch W117 members Sicco Santema and Jeroen van de Rijt

from left to right: Jan Telgen, André Dorée and Chris Jansen
• Presentation to PIANOO annual conference (Dutch platform for public procurement) including presentations by Dean Kashiwagi and Jeroen van de Rijt and Wiebe Witteveen.
• Presentation to consulting groups in Netherlands and presentation to sales oriented groups who are trying to use best value PIPS to help their sales to buyers.

Next Meeting and Action Item

• 2012 CIB W117 Meeting/Best Value Conference will be in Tempe, AZ on Feb 13-16, 2012.
• Scenter will be getting together with NEVI to put together courses to teach and possibly certify Best Value PIPS practitioners/consultants.

Additional Information

For additional information about the CIB W117 contact the Coordinators: Dean Kashiwagi dean.kashiwagi@asu.edu, Charles Egbu c.o.egbu@salford.ac.uk and W117 Secretary Kenneth Sullivan Kenneth.sullivan@asu.edu.

You can find more information on the activities of CIB W117 in the CIB online Database "Commissions": see here. In the shown search engine type "W117" in the field "Commission number" and press "Find records".